

## Generating Consulting Revenue with MetaJure

Though simple to use, MetaJure's unique approach to managing and sharing information is often new to lawyers and their firms. Our partners play an important role helping law firms understand and make the most of this new and exciting product. Significant consulting opportunities include:

### **Setting up and configuring MetaJure to fit the unique needs of each client.**

- Identifying the data repositories and types of documents to include in the system
- Working with each client to determine the appropriate administrators and optimal settings

### **Creating Best Practices for Structure**

- Establishing best practices and guidelines around folder organization and file naming conventions

### **Training for Success**

- For administrators on configuring and setting up sharing permissions
- For lawyers to understand the benefits of MetaJure and how to use it to improve their daily work flow.
- Tips and tricks around searching, sharing, and finding new uses that leverage the power of the product.

### **Optimizing Email Sharing**

- Setting up sharing permissions and ongoing trainings
- Addressing attorneys' concerns through trainings and case studies on the benefits of sharing

### **Maximizing Document & Email Retention and Destruction Programs**

- Creating retention policies and configuring MetaJure to follow them
- Training administrators and lawyers how to use MetaJure to follow destruction policies

### **Supporting Paperless Office Initiatives**

- Consulting around best practices. MetaJure and Fujitsu have combined the power of scanning and indexing automation to deliver a comprehensive solution for firms moving towards a paperless environment

### **Providing Analytics & Audit Reports and Presentations**

- MetaJure's unique analytics and document audits provide insightful analysis that can maximize each firm's operations

### **Addressing special use cases and additional ways to help firms improve efficiency**

- Law firms are continually looking for new applications for MetaJure.